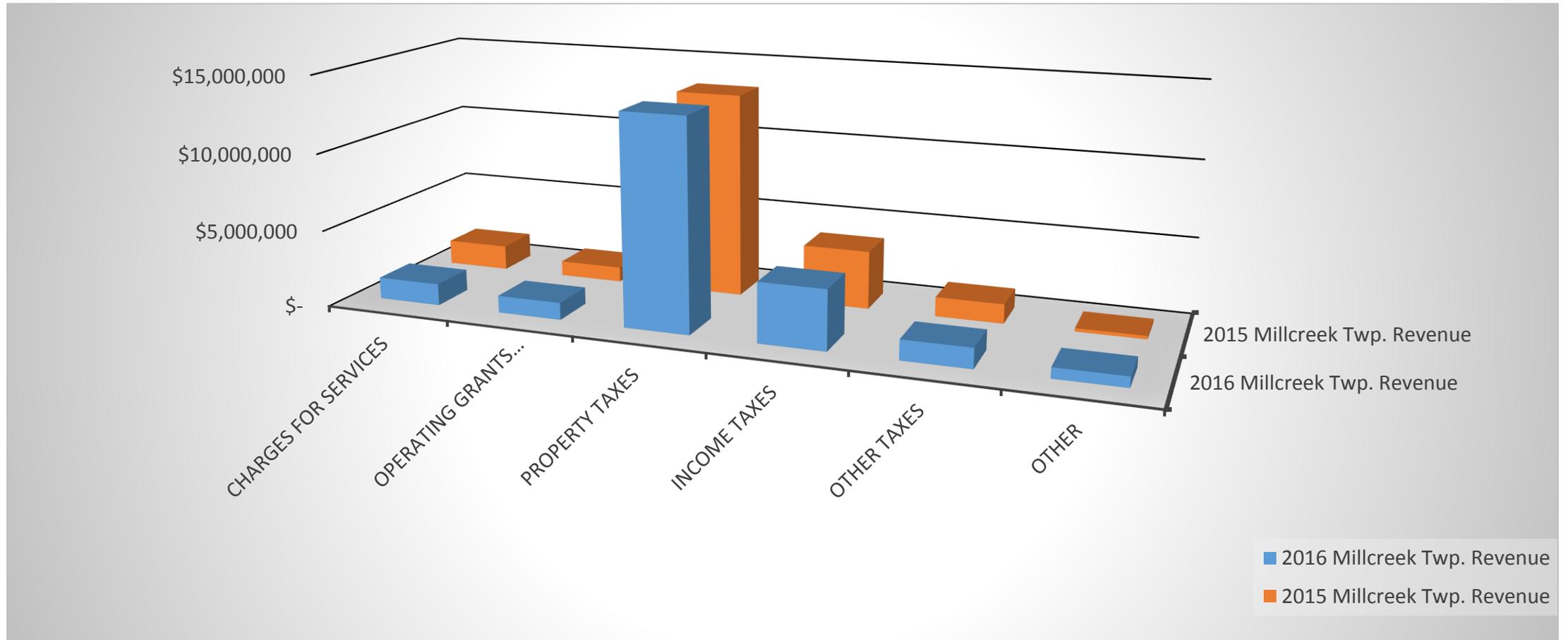


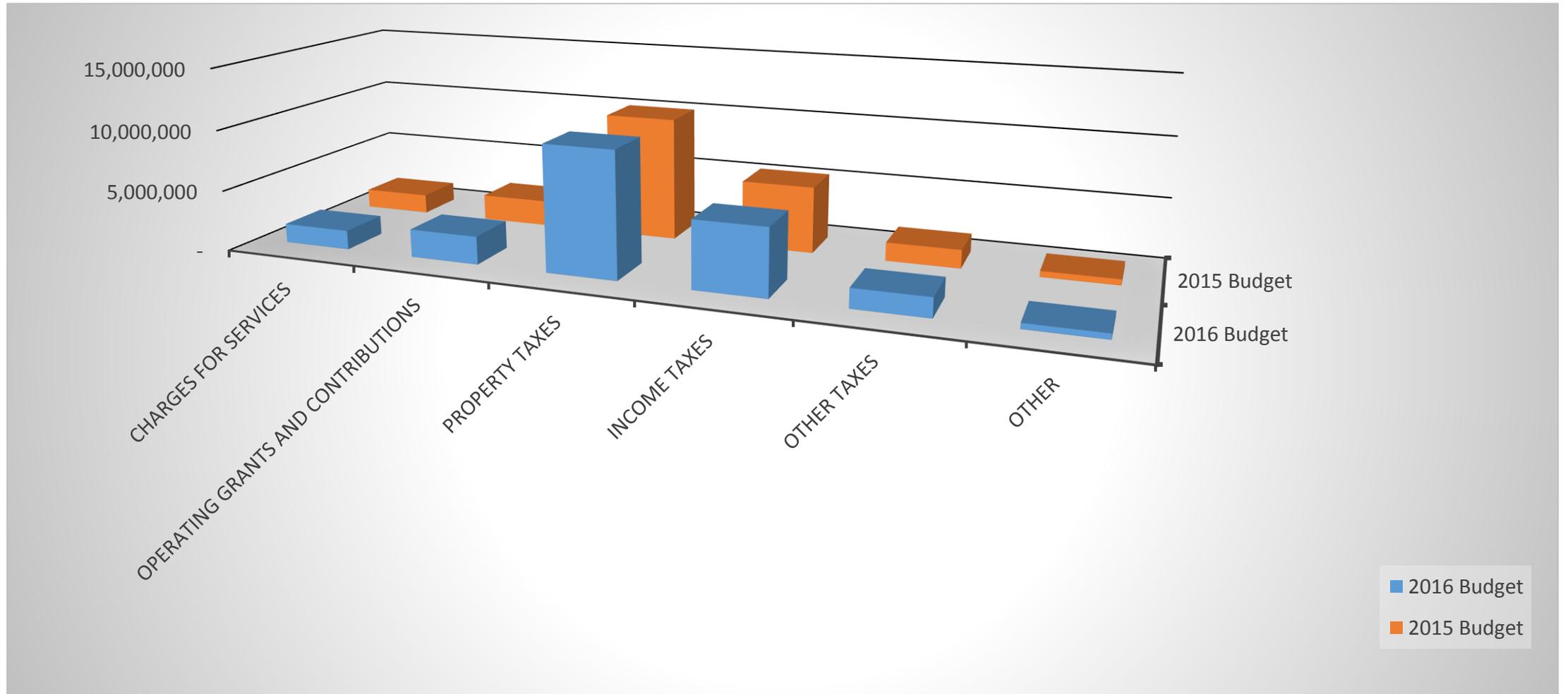
2016 Financial Performance

Third Quarter 2016

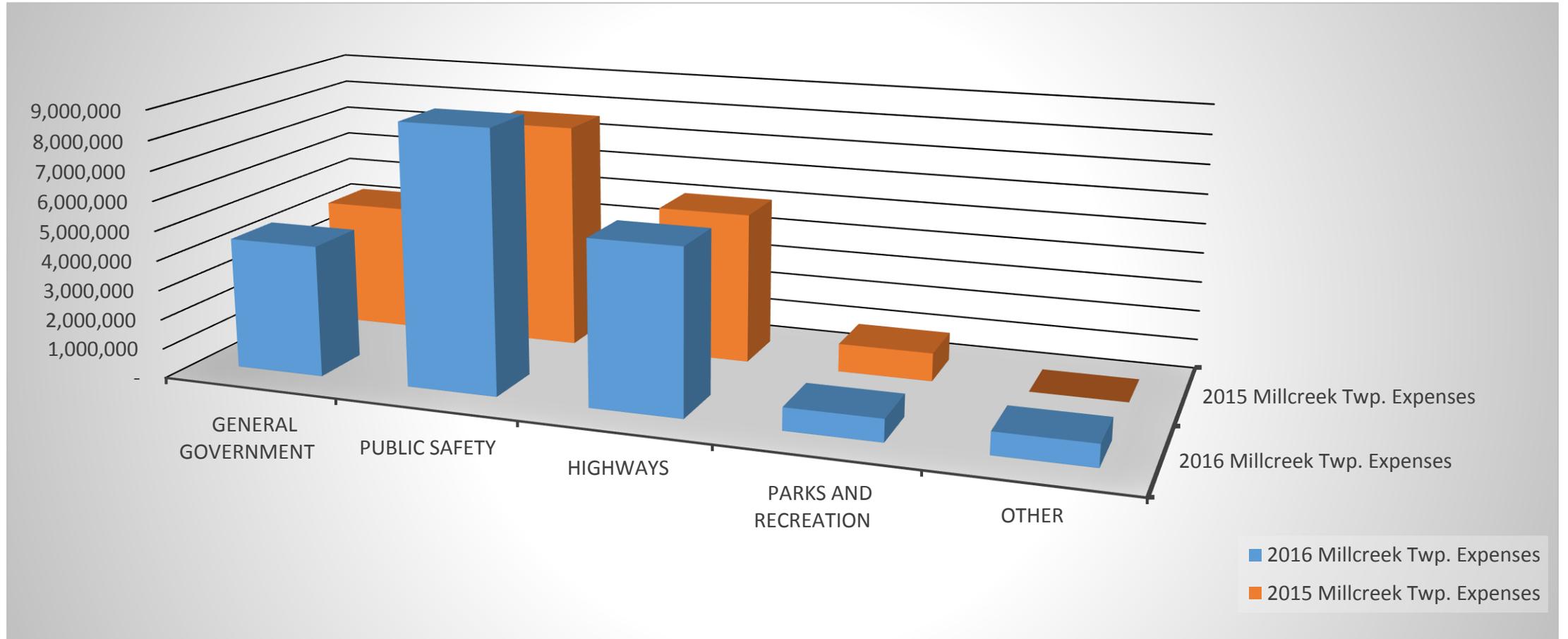
YTD Revenue Comparison



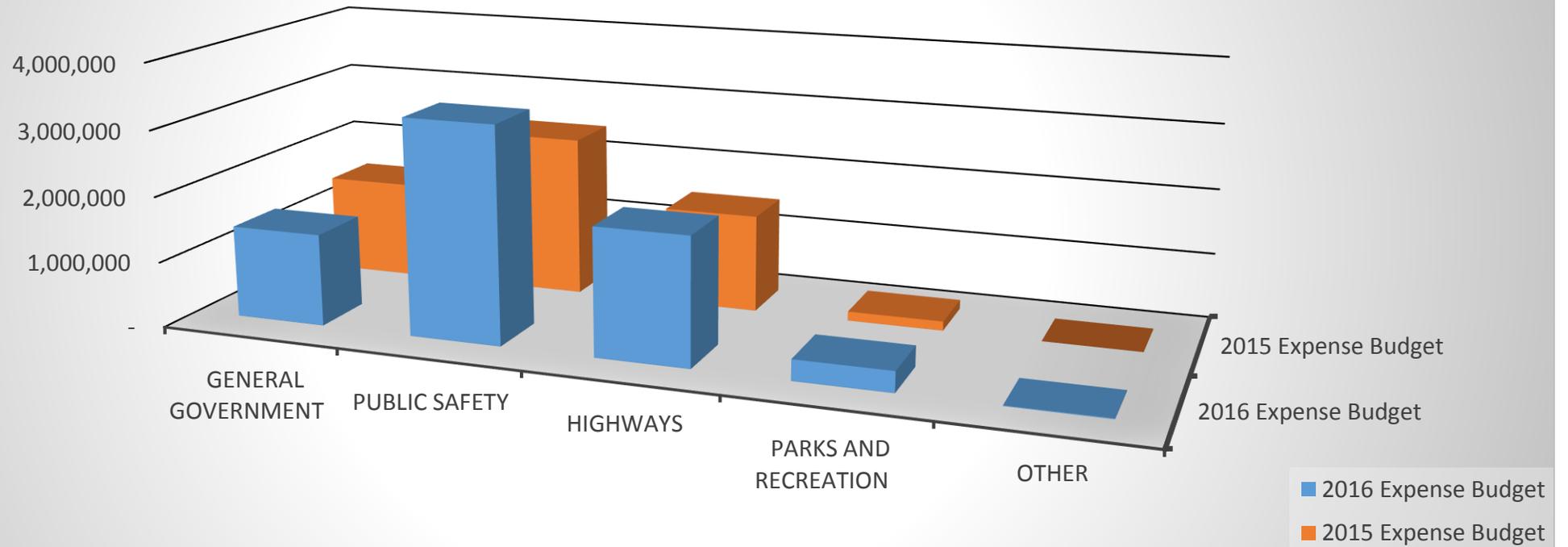
Comparison to Budget



YTD Expenses Comparison



Comparison to Budget



Selected Expense Comparisons General Government

| Expense | Budget | Actual | Variance |
|---------------------------|-------------|-------------|-----------|
| Salaries | \$1,269,852 | \$1,266,150 | \$3,702 |
| Health Insurance | \$542,978 | \$535,744 | \$7,234 |
| Other Benefits | \$111,259 | \$116,047 | (\$4,788) |
| Legal | \$855,000 | \$500,677 | \$354,323 |
| Major Equipment Purchases | \$296,579 | \$31,059 | \$265,520 |

Selected Expense Comparisons

Public Safety

| Expense | Budget | Actual | Variance |
|---------------------------|-------------|-------------|-------------|
| Salaries | \$5,273,408 | \$4,937,795 | \$335,613 |
| Health Insurance | \$1,657,211 | \$1,218,761 | \$438,450 |
| Other Benefits | \$193,200 | \$190,676 | \$2,524 |
| Contrib. Fire Departments | \$524,999 | \$359,999 | \$165,000 |
| Major Equipment Purchases | \$239,573 | \$574,258 | (\$334,686) |

Selected Expense Comparisons Streets

| Expense | Budget | Actual | Variance |
|---------------------------|-------------|-------------|-----------|
| Salaries | \$2,240,232 | \$2,129,982 | \$110,250 |
| Health Insurance | \$727,196 | \$446,243 | \$280,953 |
| Other Benefits | \$174,528 | \$168,413 | \$6,115 |
| Snow Removal Expense | \$400,000 | \$347,434 | \$52,566 |
| Major Equipment Purchases | \$975,300 | \$462,019 | \$513,281 |

Selected Expense Comparisons Parks and Recreation

| Expense | Budget | Actual | Variance |
|---------------------------|-----------|-----------|-----------|
| Salaries | \$429,599 | \$431,466 | (\$1,868) |
| Health Insurance | \$95,768 | \$82,163 | \$13,605 |
| Other Benefits | \$33,089 | \$35,148 | (\$2,059) |
| Major Equipment Purchases | \$73,376 | \$28,268 | \$45,108 |

Selected Expense Comparisons Community and Other Expense

| Expense | Budget | Actual | Variance |
|----------------------|-----------|-----------|-------------|
| Asbury Woods Grant | \$0 | \$750,000 | (\$750,000) |
| Street Light Expense | \$333,750 | \$337,276 | (\$3,526) |

Questions